

## **The Impact of Information and Communication Technology on the Assets of Mutual Funds in D-8 Countries**

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### **Abstract**

In recent decades, the financial markets have experienced tremendous changes. The dominant effect of certain financial intermediaries, notably banks has reduced gradually with the advent of new intermediaries and new financial instruments and there has created a special place for intermediaries such as mutual funds and exchange trade funds. Rather than simply being depositors and relying on low bank profit, however, many bank customers have been willing to invest in such funds despite its higher risk to earn more profit. On the other hand, the development of information and communication technology has increased investors tendency to invest in funds due to reduced uncertainty which is raised by asymmetric information. Considering the growing impact of investment funds on financial and economic development of countries, however, this study aimed to investigate the impact of information and communication technology on the assets of mutual funds in D-8 countries in 1999-2014. For this purpose, the panel data method was used for examining the hypothesis of relationship between information and communication technology and development of mutual funds market. The findings showed that this was uncertain about D-8 countries. The investigation of D-8 countries access to communications and information technology showed that this industry has had significant developments and the lack of growth in mutual funds cannot solely be attributed to this area. Therefore, the growth of investment funds in these countries required the improvement of other factors such as culture of investment, financial knowledge, and active institutions in this area.

**Keywords:** Information and Communication Technology, Mutual Funds, D-8 Countries, Panel Data

## **1. Introduction**

In most emerging and developing economies, the growth of information and communication technology has been remarkable and it has played an undeniable role in accelerating economic growth (information and communication technology statistics, International Telecommunication Union, 2015). The dynamic growth of financial systems is one of the main advantages of rapid ICT growth in emerging and developing economies; it increases the foreign investments, encourages new investments, and encourages the entry of strategic investors to firms with wider investments (Lechman and Marszk, 2015). The information channel is one of the major channels through which the ICT impacts on financial markets. The information is one of the basic and important components of financial markets and impacts on their efficiency. Through facilitating the storage, transfer, and dissemination of information and data, ICT has revolutionized the performance and efficiency of financial markets (Stigler, 1961; Morck et al., 2000). Reducing the asymmetry of information, facilitating the free flow of information, and increasing the power and speed of information analysis, the ICT provides opportunities to participate in financial markets and develop them. If there will be unequal and asymmetric data transmission, however, it will have several undesirable consequences such as loss of market efficiency, increased transaction costs, lower liquidity, and reduced profit of transactions in capital markets (Binswanger, 1999; Singh, 1997). Most empirical studies including Lechman and Marszk (2015), Sassi and Goaid (2013), Falahaty and Jusoh (2013), Shamim (2007), and Bahrami (2007) have concluded that the ICT has a positive impact on financial development. Therefore, this study assumes that ICT has a positive impact on development of mutual funds. The study sample includes D-8 countries in 1999-2014.

The D-8 is an organization for development cooperation among the following countries: Bangladesh, Egypt, Indonesia, Iran, Malaysia, Nigeria, Pakistan, and Turkey. The idea of cooperation among major Muslim developing countries was mooted during a Seminar on "Cooperation in Development" which was held in Istanbul in October 1996. This conference was the first step towards the establishment of D-8 and it was only after a series of preparatory meetings that D-8 was set up officially and began its activities with the Istanbul Declaration issued at the end of the summit of Heads of State and Government held in Istanbul on June 15, 1997. These countries, except the Malaysia, have improper situation in terms of financial development indices (ratio of traded share value to GDP, ratio of stock market value to GDP, ratio of liquidity to GDP) compared to world. In addition, there are significant differences in these variables in member countries (World Bank, 2015). Since the development of institutions, markets, and financial instruments may play an important role in economic performance, it is essential to reform and develop the financial sector of economy in these countries (Rasti, 2009). For this purpose, it is necessary to identify factors affecting these variables. In terms of ICT indices which are considered in this study, Turkey and Malaysia have better situation than other countries in D8 group (Report of International Telecommunication Union, 2015).

The mutual funds are financial intermediaries which aggregate financial resources of individuals and companies to invest in portfolio of diversified assets. The open capital investment companies

(which constitute the majority of mutual funds) sell new shares to investors and if needed, redeem the issued shares according to fair market value. The open capital investment companies enable the minor investors to invest in diversified portfolios of financial securities which have high liquidity capabilities. Therefore, the mutual funds can be considered as both the financial institutions and investment securities. According to many investors, the mutual funds decrease the trading costs and fees and are considered in scale of activities (Saunders & Corinth, p. 387). The investment funds collect the funds of large and small savers in order to allow savers to participate in a large portfolio with their little capital. It should be noted that the objective of investment is making a profit or at least protect the financial assets (Ghazi Fard et al., 2012).

Using simple panel data analysis method, Bahrami investigated the impact of ICT on development of stock exchange. The population consisted of countries with low per capita income including Argentina, South Africa, Brazil, Peru, Thailand, China, Sri Lanka, Philippines, Malaysia, India, and Iran. The findings showed that all ICT development indices including fixed and mobile phone penetration rate, number of Internet users, and number of personal computers impacted significantly on stock exchange development indices including activity ratio, liquidity ratio, and the number of listed companies in stock.

Andrianaivo and Kpodar examined the relationship between ICT and economic growth in Africa over the period 1988- 2007. The findings show that there was positive correlation between financial growth and information and communication technology indices including number of fixed and mobile subscriptions.

However, this study aims to investigate the impact of information and communication technology on the assets of mutual funds in D-8 countries. For this purpose, the expenditure of ICT (% of GDP), number of Internet users, fixed broadband subscriptions, fixed telephone subscriptions, and mobile phone subscriptions are considered as ICT selected indices. The impact of each of these indices on mutual funds' assets in D8 countries over the period 1999-2014 is examined. Therefore, this study tries to answer the following question:

How the information and communication technology impacts on asset growth of mutual funds in D8 countries?

## 2. Methodology

According to Lechman and Marszk study (2015), the following panel data model was used to investigate the relationship between Information and communication technology and mutual funds' assets:

$$LnAUM_{it} = \alpha + \beta_0 LnICT_{it} + \beta_1 LnMC_{it} + U_i + V_{it}$$

Where,  $LnAUM_{it}$  represents the logarithm of mutual funds' assets value in country  $i$  and year  $t$ ;  $LnICT_{it}$  represents the logarithm of information and communication technology in country  $i$  and year  $t$  for which the indices including number of Internet users, fixed broadband subscriptions, mobile phone subscriptions, fixed telephone subscriptions, and ICT expenditure (% of GDP) are used;  $LnMC_{it}$  Represents the logarithm of stock market value in country  $i$  and year  $t$ . The  $\alpha$ ,  $U_i$

, and  $V_{it}$  represent intercept, group-specific fixed effects, and equation error, respectively. According to studies of Lechman and Marszk (2015), there are other indices such as stock market value (% of GDP), characteristics of funds manager (intelligence, education, professional training, gender, experience, timing ability, stock selection, and risk taking), investors' financial information, culture of countries, and etc. which may impact on mutual funds' assets. Except the stock market value, however, other indices are qualitative and their data cannot be collected in sample countries; therefore, there are not mentioned in the model.

In this study, the mutual funds is dependent variable and the independent variables include ICT expenditure, number of Internet users, fixed broadband subscriptions, mobile phone subscriptions, fixed telephone subscriptions, and stock market value (% of GDP).

### 3. Findings

#### *Testing the statics of variables:*

The statics tests are important tests which estimate the regression with reliable coefficient. The statics test are used to prevent fictitious regression (Baltagi, 2005; Maddala, 1999). The results of statics tests on research variables in D8 countries are presented in Table 1.

**Table 1: Results of unit root tests**

| Variables  | ADF    | PP Fisher | LLC    |
|------------|--------|-----------|--------|
| LOG(AUM)   | 0.9996 | 1.000     | 1.000  |
| LOG(SCM)   | 0.9961 | 0.9832    | 0.8300 |
| LOG(IU)    | 0.8818 | 0.9724    | 0.9994 |
| LOG(MOB)   | 0.5659 | 0.9997    | 0.6680 |
| LOG(FBS)   | 0.0000 | 0.0000    | 0.0003 |
| LOG(PHONE) | 0.0031 | 0.0221    | 0.0000 |
| LOG(EXPEN) | 0.9998 | 0.9999    | 0.8222 |

The existence of unit root is the null hypothesis of statics tests. According to above table, this assumption is rejected only for variables PHONE and FBS. The rejection of null hypothesis is the deciding criterion in all three tests. According to table 2, AUM, CM, IU, MOB, and EXPEN variables are static based on the statistics of these tests.

**Table 2: Results of unit root tests (one time differencing)**

| Variables   | ADF    | PP Fisher | LLC    |
|-------------|--------|-----------|--------|
| DLOG(AUM)   | 0.0000 | 0.0000    | 0.0000 |
| DLOG(SCM)   | 0.0000 | 0.0000    | 0.0000 |
| DLOG(IU)    | 0.0000 | 0.0000    | 0.0000 |
| DLOG(MOB)   | 0.0000 | 0.0000    | 0.0000 |
| DLOG(EXPEN) | 0.0000 | 0.0000    | 0.0000 |

***Cao cointegration test:***

Most economic time series variables tend to move in same direction; this is due to a common trend which is seen in most of them. Generally, the economic variables which their statistics features such as mean and variance are a function of time are called non-stationary variables. The estimation of regression model using non-stationary variables is called false regression, because the reference to results of such a model will lead to misleading results. The differencing and using the difference of variables in the model is one way to avoid false regression. However, such a model does not provide any data on long-term relationships among variables. In this situation, the cointegration methods may be used to estimate the model based on variable levels (Cao, 1999). The results of statics test of variables shows that the non-stationary variables have become stationary with one differencing; so, the cointegration of variables needs to be examined. According to output of EVIEWS8 software:

**Table 3: Cao’s co-integration test results**

| ADF      | t Statistics | P-Value |
|----------|--------------|---------|
| D8 Group | -4.653704    | 0.0000  |

According to above table, the cointegration or long run relationship between non-stationary variables is accepted. According to Cao test results, therefore, it can be said that although some variables are stationary at level (1) I, they are cointegarted at level zero; the mentioned regressions are not false.

***Group effect significance test:***

Before the model estimation, the necessary tests should be conducted to examine the homogeneity of countries to determine whether the method of panel data may be used to estimate the model? For this purpose, the group effect significance test is conducted with null hypothesis (Studied countries are homogeneous) and alternative hypothesis (Studied countries are not homogeneous). Using STATA12 and EXCEL2013 Software, the F-test statistics was used in this test. The panel data method is used in the case of rejection of null hypothesis; otherwise, the model may be estimated by integrated ordinary least squares method (Katos and et al, 2000).

**Table 4: Results of F Limer test**

| F Limer statistics | Value | P-Value | Result     |
|--------------------|-------|---------|------------|
| D8 group           | 52.42 | 0.0000  | Panel data |

***Choosing fixed and random effects:***

After confirmation of using panel data, Hausman Test (1980) is used to choose from random and fixed effects (Gujarati, 2003). The results are given in Table 5.

**Table 5: Hausman test results**

| Hausman test statistics( $\chi^2$ ) | Value | P-Value | Result         |
|-------------------------------------|-------|---------|----------------|
| D-8 Group                           | 10.88 | 0.0921  | Random effects |

**Choosing random effects and panel data test:**

The Breusch–Pagan test was conducted to choose random effects or panel data methods for D8 countries. The test results are provided in Table 6.

**Table (6): Results of Breusch–Pagan test**

| Breusch–Pagan test | Value | P-Value | Result         |
|--------------------|-------|---------|----------------|
| D-8 Group          | 59.37 | 0.0000  | Random effects |

**Heterogeneity of variance test:**

The fixed variance of errors is one of the assumptions of regression equation and is known as assumption of homogeneity of variances. If the variance of errors will not be constant, it will be said that there is heterogeneity of variance (Abbasinejad, 2005). The likelihood ratio test is one of the tests to determine the heterogeneity of variance. The results of likelihood ratio test (LR) is presented in Table 7.

**Table (7): Results of likelihood ratio test**

| LR statistics | Value | P-Value | Result                    |
|---------------|-------|---------|---------------------------|
| D-8 Group     | 96.92 | 0.0000  | Heterogeneity of variance |

**Autocorrelation test:**

Another assumption of linear regression model is zero covariance between error components over time (or cross-sectional for data types). In other words, according to this assumption, the errors are not related to each other. If the errors are not uncorrelated, they are autocorrelated. Therefore, this assumption needs to be tested. The Wooldridge test is one of the tests to examine the independence of errors (Wooldridge, 2010). The Wooldridge test results are provided in Table 8.

**Table (8): Wooldridge test results**

| (F)Wooldridge test statistics | Value | P-Value | Result                      |
|-------------------------------|-------|---------|-----------------------------|
| D-8 Group                     | 4.309 | 0.0766  | There is no autocorrelation |

**Results of estimating the model with FGLS method:**

In general, it can be said that by inverse weighting of variance to variables, the GLS method underweights the observations with more dispersion and overweight the observations with less dispersion (Mohammadzadeh, 2013). Since the research model has heterogeneity of variance and autocorrelation, therefore, the feasible generalized least squares method (FGLS) is used to solve this problem. The results of model estimation are provided in table below.

**Table (9): FGLS method**

| Variables  | Coefficient | t-statistics | Probability |
|------------|-------------|--------------|-------------|
| LOG(SCM)   | 1.0911      | 5.28         | 0.000       |
| LOG(IU)    | - 0.0263    | -0.13        | 0.899       |
| LOG(MOB)   | 0.1983      | 0.71         | 0.482       |
| LOG(FBS)   | 0.2512      | 2.47         | 0.016       |
| LOG(PHONE) | -0.0396     | -0.22        | 0.826       |

|            |          |        |        |
|------------|----------|--------|--------|
| LOG(EXPEN) | - 0.0557 | - 0.18 | 0.856  |
| $R^2$      |          |        | 0.8106 |

According to above table, the probability value of IU, MOB, PHONE, and EXPEN is more than 0.05. Therefore, it can be concluded that these variables will not impact significantly on growth of assets in mutual funds in long-term. In the long-term, however, the ratio of asset value in mutual funds to stock market value is equal to 1.0911; this indicates that 1 percent increase in value of stock market increases 1.0911 percent the assets of mutual funds. According to these results, the positive impact of stock market value on mutual funds' assets growth in long-term is confirmed. Also, in long-term, the ratio of mutual funds' assets value to fixed broadband subscriptions is equal to 0.2512; this indicates that 1 percent increase in fixed broadband subscriptions increases 0.2512 percent the assets of mutual funds. According to these results, the positive impact of fixed broadband subscriptions on mutual funds' assets growth in long-term is confirmed. The lack of infrastructures such as basic knowledge structure for supporting the use of information and communication technology products may be one reason that ICT did not impact on growth of mutual funds' assets in D8 countries during 1999-2014.

#### 4. Discussion and Conclusion

Using feasible generalized least squares method, this study investigated the impact of ICT on growth of mutual funds' assets in D8 countries during 1999-2014. It was found that the number of mobile phone and fixed broadband subscriptions have a positive impact on growth of mutual funds' assets in D8 countries. The ratio of ICT expenditure to GDP had negative and significant impact on growth of mutual funds' assets; this means that the developing countries still have not invested enough on organizational infrastructure which is complementary of ICT investments to take advantage of its benefits. Also, the number of Internet users had a negative and significant impact on growth of mutual funds' assets, because the Internet has emerged in most countries since 1990s and it has just been used recently in Stock Exchange industry and it has influenced rapidly. Given that the majority of Internet users in countries like Iran are those who are unfamiliar with stock industry and its instruments, especially investment funds and the users who have the knowledge have no capital to invest in these funds, this result is acceptable. Therefore, the number of Internet users is not a factor affecting growth of mutual funds' assets in D8 countries.

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